



LOOPER REED

LOOPER REED & MCGRAW P.C.

Healthcare Law

The healthcare industry is subject to legal and regulatory requirements that govern every aspect of the way business is conducted and services are delivered. The rapidly changing healthcare environment requires creative, yet sensible, solutions to the pressures facing the industry. Our healthcare lawyers are well equipped to counsel a diverse clientele on strategies for the ever-changing healthcare landscape. Not only do we understand healthcare law and the industry, but we also know the healthcare market and what drives that market, which allows us to give our clients both quality legal and business advice.

We represent a broad spectrum of healthcare clients that includes healthcare systems and hospitals, physician practices and physician-owned entities, joint venture hospitals, imaging and other diagnostic centers, ambulatory care facilities, pharmacy providers, and long-term care facilities. Our areas of expertise include:

- Physician-hospital ventures including the syndication of interests and financing for ventures
- Mergers and asset acquisition and disposition
- Management of acquisitions and sales of medical practices and shareholder interests
- Provider-based hospital contracts
- Physician practice issues and development of ancillary services
- Development of healthcare facilities and medical office buildings
- Corporate structuring
- Physician-hospital relationships
- Healthcare reimbursement
- Contract drafting, review and negotiation
- Response to government investigations
- Stark and anti-kickback analysis
- Draft and implement compliance programs
- Representation before local, state and federal regulators
- Managed care contracting
- Dispute resolution

We listen to our clients' business objectives and work to combine specialized legal and industry knowledge, relationships and strategy to reach comprehensive, creative and compliant solutions. This unique approach has enabled us to become a trusted advisor and effective advocate for our clients.

Corporate and Transactional Practice

Looper Reed & McGraw is recognized for our market knowledge and business expertise. Looper Reed & McGraw's Healthcare Team has a particular focus on the syndication of partnerships/company interests in the healthcare industry and in the representation of physician/hospital partnerships in the development of specialty and acute care hospitals, diagnostic imaging centers and cath labs. We have substantial experience advising clients on a broad range of legal issues relating to the structuring, organization, licensing, and operation of ambulatory surgery centers and hospitals. Our team helps our clients negotiate, structure, document and achieve regulatory compliance with



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healthcare transactions. This includes mergers and acquisitions; joint ventures and strategic alliances; complex commercial agreements; affiliations, research collaborations and licensing agreements; equity and debt financings; restructurings and workouts; facility structure and financing; corporate formation and choice of business entity; change of ownership (CHOW) advice; and corporate governance compliance and best practices.

Regulatory and Compliance Matters

Our attorneys counsel clients in structuring significant business transactions to comply with complex state and federal laws and regulations affecting the healthcare industry. We have extensive practical experience in developing and implementing individually tailored compliance programs for the spectrum of clients represented. Looper Reed & McGraw provides related training as well as monitors and audits the programs to ensure their efficacy in regulating the healthcare payment and delivery systems. We also have experience dealing with complex self-disclosure issues, audits and investigations.

Litigation

Our attorneys have successfully litigated cases covering virtually every aspect of healthcare law, including: medical malpractice, internal investigations and the defense of allegations of fraud involving government programs; criminal investigations of patient abuse and related civil actions; actions brought under the false claims act including qui tam and whistleblower lawsuits; reimbursement appeals before the provider reimbursement review board and in the courts; provider licensing and certification investigations and litigation; and medical staff disciplinary actions, due process and fair hearings.